



enermove
progetti
SOLUTIONSwithINNOVATION





Enermove Progetti

Enermove is the synthesis of Energy and Movement.

This is an inspiring principle for us: the Energy determines the World now days life; its Movement requires to be guided for the World progress. Whatever is the origin of the Energy, at Enermove we work on its Movement supplying the Oil & Gas and the Power Generation industries with highly specialised Metering Systems and, more in general, with Engineered Solutions and Automation Control in the treatment of Oil, Gas and Water.

We are committed to providing our Customers with the highest standard of engineering, reliability and effectiveness. The Energy and the Movement inspire our ideas and our vision for the present and the future World.

Enermove recognizes the importance of a global approach, but also the value of the differences.

For this reason, Enermove Progetti, proudly part of Enermove, is focused on the Iraq market... a country of history and fashion where Energy and Movement offer large opportunities and great challenges requiring specific experience, knowledge and competences.



Who

Enermove Progetti relies on its people. Energy and Movement are our inspiring principles but also the pillars on which we build our strategy and our organization.



Geographic footprint

Enermove Progetti is an Italian company which operates exclusively internationally, with specific focus in the areas of The Republic of Iraq. This approach follows a clear strategic choice, as we believe that only a dedicated focus can lead to success in a part of the world where Energy brings large opportunities and severe peculiarities.

Passion to measure

The science of measuring is passion for us.

Enermove Progetti relies on the long experience of its people in the field of Fluid and Gas measuring.

Wherever this science is applied, in a power plant or in refinery or in oil terminal, the measurement of Fuel is always the most crucial step.

On the accuracy of this step depends the success or the failure of large investments. Leaving this critical element away from the expertise of professional suppliers is one the biggest risks that a business organization may run.

Flexibility, Modularity, Success

There isn't a single business model for Enermove Progetti.

The only model which works for us is the one fitting our customer business model. Our philosophy moves from the principle that value added is the key. For this reason, our approach is instrumental to the customer business model. From a panel of integrated engineering services to the entire process of skid fabrication, test and site commissioning, from very basic automated solutions to the highest degree of customisation, the value delivered by Enermove Progetti needs only to match with customer value.

Organization

Responsiveness is a key element of Enermove philosophy.

We learned that in this changing world that promptness is not enough to serve customers with excellence.

At Enermove Progetti, our organization is shaped upon a working method combining rapidity and accuracy as the successful mix in the customer expectations.

Different cultures for a common development

At Enermove Progetti we believe that the differences enrich the individual attitude. We continuously strive to mix the talent of our human capital with the talent of our partners.

Upon this mix, our path for a common development relies.

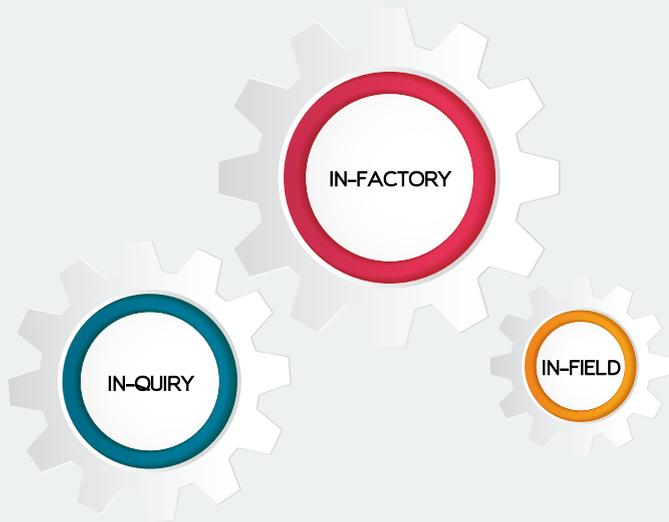


Why

If you are looking for a partner in the field of Engineering Solutions in Oil, Gas and Water Treatment, Enernove Progetti is a suitable choice, always.

We are inspired by the firm statement that each project has to be followed with dedication from the very beginning through the three main "In steps":

● In-quiry ● In-factory ● In-field



In-quiry



Inquiry

No copy & past philosophy

Unlike the more common approach, Enermove Progetti allocates an outstanding effort to the RFQ process.

At Enermove Progetti, we believe the RFQ process is to be inspired by a proactivity rather than reactivity.

Although within the inviolable Project specifications boundaries, we firmly believe that best technical solution has to be identified at the earliest stage and shared with customer in a mutual and continuous understanding of benefits and feasibility.



In-factory



In-field



A Taylor-made solutions begin from Day 1

In the Metering Systems field, no project can be replicated as it is. The environmental conditions, the chemical properties of the the specific fuel to be measured, the measurement technology to be used are just few example of how external factors can heavily impact on the technical solution to be adopted. A solution really customised begins from a deep understanding of projects specifications, long before any execution stage. Our experience tells that the largest sources of customer cost saving or efficiency increase, in the short as well as in the long term resides in the way the technical proposal has been developed.

Technical Alignment

We see the TBE phase as another outstanding source of differentiation. At Enermove, we live this step as a moment of real sharing of knowledge and competences with our Customers.

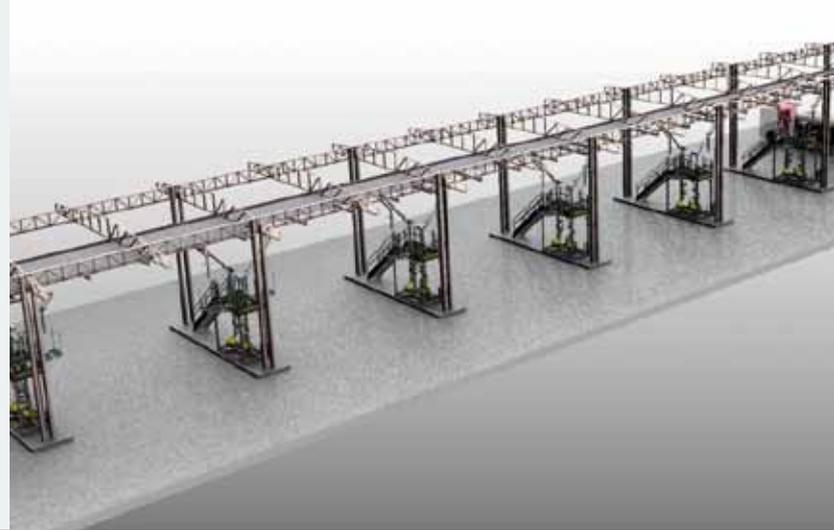
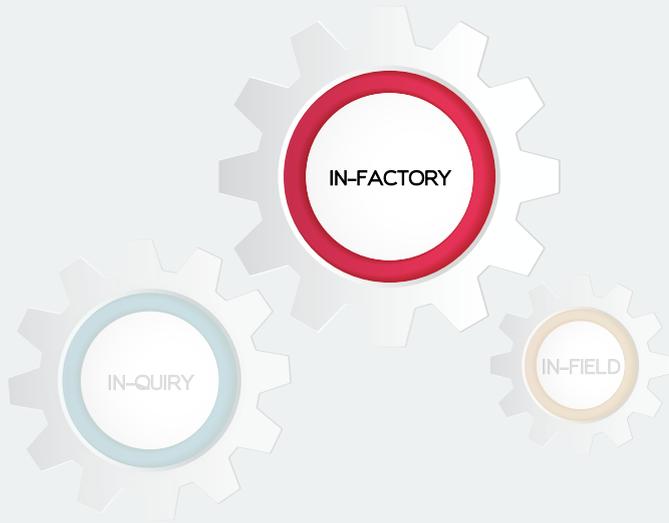
Our experience tells that the best technical solutions have been originated by this open and constructive exchange of ideas and solutions.

In-factory

Passion for On Time Execution

Once the order is in house, the attention moves towards a flawless project execution.

At Enermove, execution does not mean purely fabricating. We learned well that Customer needs to be reassured that the full project will flow smoothly. Our capabilities in project management allows to find the successful compromise between pragmatism, effectiveness and commitment.



Project documentation provision

We recognise the critical role of this step all along the project execution. We are inspired to a principle of proactivity and achievement when approaching this process. We have shaped our way of working by continuously supporting our customers in their own approval process from the End User. We never position ourselves as an easy third party observer, but, conversely, we keep stay beside our customer.



Project Management

At Enermove we try to make Project Management not an empty word or an academic discipline. While we apply the rigorous principles of this matter, we never leave the formalities assuming more importance than an effective and committed respect of project schedule.



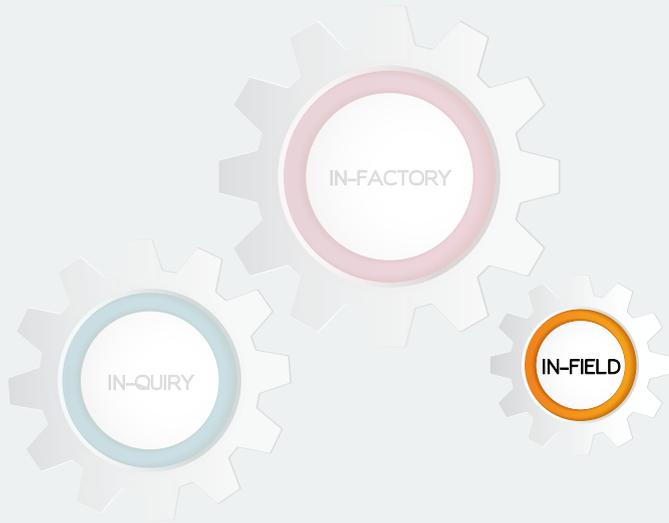
Test and Quality

There is no Enermove project. There are only Customers Projects. Even if not included in the commercial obligation, our Customers, End User or Third Parties are always welcome to visit our premises and check the result of what we have done. We always enjoy the inspection of our Customers as, according to our experience, it's every time a moment of sincere celebration of a long road run together.

In-field

Commission and Start up...not enough

At Enermove we took a simple lesson: people on field is different. Who is working on site has to face working, operative and environmental conditions that not always can be predicted during the design stage of the project. Despite everyone's effort, things on the field always require to be looked with the eyes of who will utilize the system on a daily base.



Training as a source of improvement

For this reason, we never limit our actions on field to a pure start of the system. The return on the investment made by our Customer relies on the proper working of the our system... and an appropriate use of the system depends on its fully understanding from who is every day on the site. They are the people who more than everybody else can help us to better develop our solutions and make Enermove the first choice always.

Permanent Training campaign

In accordance with this philosophy, we launched the concept of permanent training. Based on our experience, severe environmental condition may lead to an high turnover of the site personnel. Our permanent training program helps the Plant Management to stay focused on their current activities while keeping the operators always trained on the system working procedures.



Ownership: Maintenance & Accuracy over the time

A system on site belongs to our Customer. Nevertheless we feel the responsibility to support our solutions over the years. We are committed to verifying with our Customers the performance of our solutions. For this reason, at Enermove we provide continued and updated plan of preventive maintenance, on site calibration services and Spare Parts logistics.

Oil & Gas

Enermove Progetti serves the Oil & Gas industry by providing a complete portfolio of Engineered Solutions.

Fuel Oil

- Fiscal Metering Skids
- Loading and Unloading Skids
- Proving and Calibration Systems
- Additivation and Blending Skids
- Forward and Transfer Skids

What

Enermove Progetti portfolio has two vertical End markets (Oil&Gas and Power Generation) and two cross-platform applications (Automation and Services). A fully detailed description the large portfolio of highly specialized Products & Services.



Liquefied Petroleum Gas (LPG)

- Fiscal Metering Skids
- Transloading Skids
- Pressure Reduction Skids
- Autogas Module Station

Chemical Injection Package

- Water Treatment

Power Generation

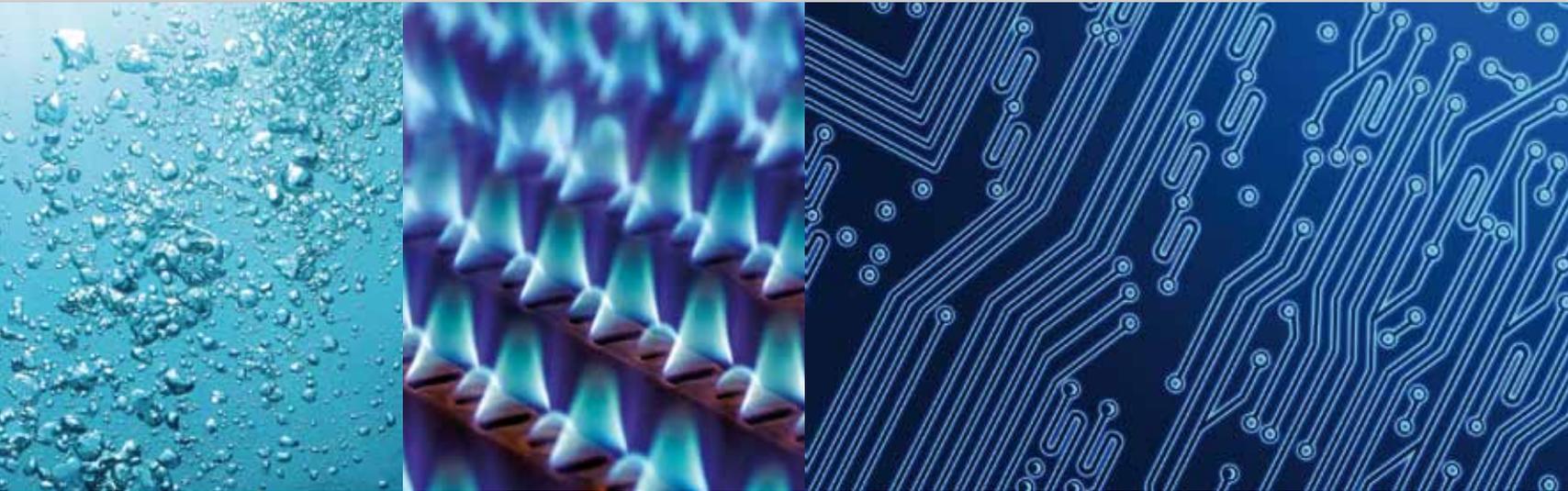
Enermove Progetti provides an extensive range of solutions to be applied on a power plant.

Fuel Oil

- Fiscal Metering Skids
- Unloading Skids
- Proving and Calibration Systems
- Forward and Transfer Skids
- Filtering Skids
- Electrical Pre-heating Skids
- Boiler Metering

Automation Control

- Gas & Liquid Analysis
- Terminal automation software
- Pre heating control panel
- Flow computer & supervisory system
- Control panel



Fuel Gas

- Fiscal Metering Skids
- Filtering Skids
- Electrical Pre-heating Skids
- ESD Inlet valve Systems
- Pressure Reducing Skids

Chemical Injection Package

- Water Treatment

Services



Engineering support

- Proposal preparation
- Technical alignment
- Design
- Civil works design
- Procurement
- Project Management



Workshop support

- Fabrication



After sales

- Site Services
- Training
- Plan Lifetime Program



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